

Market Value is the price at which a property would sell for cash or its equivalent under prevailing market conditions if:

- 1) Exposed for a reasonable time in the open market
- 2) Both the buyer and the seller are well informed of all the property uses, purposes, and restrictions.
- 3) Both parties seek to maximize their gains
- 4) Neither party is in a position to take advantage of the other.

There are Three Approaches to Value:
MARKET, COST, INCOME



Kaufman County Appraisal District

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Please feel free to contact our office if you have questions or comments concerning the information in this brochure.

Kaufman County Appraisal District

Local Property Taxation

Appraisal Information



LOCAL PROPERTY TAX SYSTEM

Approaches to Value – Mass Appraisal Process

Texas laws require appraisal districts to appraise all property at its current market value. Kaufman County Appraisal District utilizes all three recognized approaches to value to determine local market values.

Market or Sales Comparison Approach



The market approach to value develops an estimate of value by comparing the subject to similar properties that have recently sold. The focus is on sales prices of similar properties. It is the most reliable approach to value in an active sales market. This approach is best suited for residential properties.

Cost Approach



The cost approach to value estimates value by calculating what it would cost to develop a new property with the characteristics of the property being appraised then adjusting the cost to reflect the actual condition and circumstances. The calculated value of the structures is then added to the land value for an overall property value. Very accurate for new properties. Best approach for unique properties where there are no sales and there is no income being derived from the property.

Income Approach



The income approach to value relies on the concept that income over a period of years can be capitalized or converted to a lump sum that represents what someone would pay to purchase the right to receive the income. This lump sum is also called present worth. It is the most meaningful value indicator for properties that produce income (offices, apartments, hotels/motels).

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